

SteelCommentary

World Steel Market and availability

The Outlook for world steel market remains highly volatile with key issues surrounding availability and price increases.

Demand for steel products remains firm with ongoing strength in China, Eastern Europe and the Middle East. There has been a 25% increase in steel prices in the last 12 months and coupled an overall global steel demand growth a further increase of around 6% is expected in early 2008.

Steelcom's price policy reflects our commitment to stability and communication with our customers. We are concerned with keeping communication channels open on availability and price movements to further reduce project risks. Steelcom encourages its customers and their clients to factor in longer lead times into their programme of works to avoid delays in the completion and cost blow outs on major projects.

In the last five years rising raw material costs have been a feature of the steel industry, whether its coal costs, energy costs generally, iron ore costs, or scrap costs.

A prudent approach to project planning would be:

- Establish early project communication with your suppliers on availability and budget pricing.
- Factor lead times into the project decision making time line.
- Cover price movements and availability with early material orders to reduce project risk.

Steelcom NZ Limited
09 576 3977

Big and small vibro-drivers in the Steelcom hire fleet

Hydraulic vibrators are the most widely used equipment for driving and extracting sheet piles, casings and profiles with excellent performance and precision.

Vibro-Hammers PTC 30HI

The PTC 30HI, a powerful and highly functional unit provides an eccentric moment of 30m.kg

and centrifugal force of 946 kN and provides maximum efficiency and power. This unit is available in NZ for immediate hire or sale.

Crane suspended vibrators



ABI HVR60 Excavator mounted vibrators

In response to strong demand for a highly functional excavator mounted vibro-drivers Steelcom NZ is pleased to offer for immediate hire the ABI HVR60

The HVR 60 (below) featuring a centrifugal force of 400kN, static moment of 6kgm and weight of 1260kg. With high revolutions, low noise level as well as low weight and high centrifugal forces, the HVR is characterised by a low design height and ideally suited to 20tonne excavator applications.



Technical Specifications		HVR 60
Centrifugal force at max. frequency	kN	400
Static moment	kg	6
Total weight *	kg	1180
Height	mm	1255
Width	mm	615
Depth	mm	1170
Hydraulic flow rate max.	l/min	190
* with standard clamping jaw		

The ABI HVR60 excavator mounted vibrator has been used on numerous construction projects and the feedback to date is that it is a very handy unit.

For more info, contact Andy Fenn 09 576 3977.